

Expanding global footprint strengthens **TECNOCAT** industry leadership

With more than 28 years of experience, Tecnocat has established itself as an international benchmark in machinery for flat glass handling. Present in multiple markets, the company develops solutions that combine safety, control and efficiency at every stage of glass movement. The company's value proposition is rooted in total specialisation. Tecnocat designs and manufactures equipment for both on-site installation and factory environments, structured into two major product series that cover the glass value chain.

COMPREHENSIVE SOLUTIONS ACROSS THE VALUE CHAIN

Its portfolio ranges from on-site installation machinery

to factory equipment for production lines, including lifting systems that optimise workflow, solutions for handling large formats or material packs and sorting systems that help organise and streamline production processes. Rather than simply manufacturing machines, the company develops solutions focused upon addressing the real operational needs of the sector, offering a global vision of glass movement.

Durability, reliability and safety define the pillars of the Tecnocat brand. Equipment is engineered for intensive, real-world use under demanding and sustained working conditions. It is not uncommon to find Tecnocat machinery still operating after more than two decades whilst main-



taining high levels of safety and efficiency. Durability is approached not as a marketing argument, but as an industrial responsibility. Reliability is equally central. Each machine is designed to allow operators to work with complete confidence,

With more than 28 years advancing flat glass handling through specialised solutions for installation and factory environments and its strong focus upon durability, reliability and safety, TECNOCAT continues to combine manufacturing control, modular systems and a robust international distributor network - all to support glass professionals worldwide.

regardless of movement complexity or working environment. In a sector where every movement matters, reliability translates into op-

erational continuity, risk reduction and peace of mind. As a manufacturer, Tecnocat designs, develops and produces its own equipment, maintaining control



over the entire process and direct contact with market needs. This proximity to glass professionals results in robust, easy-to-handle and intuitive solutions that facilitate daily operations. Safety complements these values: all equipment complies with the most demanding European regulations and undergoes regular inspections and controls. For the company, safety is an essential component of the trust placed in its brand.

INTERNATIONAL GROWTH AND DISTRIBUTION STRENGTH

Over more than 28 years, Tecnocat's growth has progressed alongside the development of the glass industry itself. Continuous product improvement, range expansion and an increasingly strong international presence have marked this trajectory. Active participation in international trade fairs and events, particularly in Europe and South America, has strengthened professional relationships, identified market trends and enabled the company to present its solutions directly to the sector.

Today, Tecnocat equipment forms part of the daily

operations of hundreds of companies in both industrial environments and on-site installation businesses. A key factor in this consolidation has been close collaboration with a loyal network of highly specialised distributors across Europe and Latin America. Carefully selected for their sector knowledge, technical expertise and proximity to end users, these partners ensure correct specification, implementation and support in each local market.

This distributor-based model enables the company to provide not only equipment, but also technical advice, after-sales service and ongoing support. Working hand in hand with trusted local partners ensures fast response times, effective training and a direct connection with the real needs of glass professionals.

THE TECNOCAT ECOSYSTEM AND CUSTOM ENGINEERING

Modularity is one of the most valued differentiators. Tecnocat has developed standardised, configurable systems that allow gripping surfaces and load capacity to be adapted to different weights, formats and applications. This philosophy



made equipment that integrates seamlessly into real working processes in both factory and installation environments.

After more than 28 years, Tecnocat continues to evolve with a clear conviction: trust is built piece by piece, grounded in proven reliability in every project. The company's ambition remains to be a reliable, close and committed technical partner for professionals who work with glass worldwide.



has evolved into what the company calls the Tecnocat ecosystem: an approach based on intelligent standardisation, equipment compatibility and operational coherence.

Shared components, compatible controls, interchangeable

elements and a common operating logic allow companies to manage machinery fleets more efficiently and intuitively. Comparable to a technological ecosystem applied to industry, this concept enhances connectivity and operational consistency.

At the same time, the company's engineering and R&D capabilities allow for the development of customised solutions when projects require it. Beyond standard products, Tecnocat supports customers in specific challenges, designing tailor-



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