

# Precision through partnership: a joint **HEYE-LINUO** achievement

Otherwise known as Linuo Pharmaceutical, Shandong Linuo Pharmaceutical Packaging Co., Ltd. is a publicly-listed company founded in 1995. Now, with decades of expertise and a strong reputation in the glass industry, it has become a global leader in pharmaceutical and specialty glass packaging and is trusted by healthcare brands worldwide.

## **SUCCESS DOESN'T HAPPEN BY CHANCE - IT'S DRIVEN BY PEOPLE**

This same conviction underpins its collaboration between Heye International GmbH. Here, Heye equipped Linuo with cutting-edge production machines and equipment and invested in its team through the HiSKILLS Campus, a programme built for

practical, hands-on learning. Operating advanced equipment can be challenging - but with the right training, hesitation turns into confidence. Heye's approach ensures that every participant not only understands the technology but masters it: running complex systems smoothly, safely and free of downtime. This is how knowledge transforms into performance - and performance into success.

## **EMPOWERED TEAMS. SMART TECHNOLOGY. PROVEN RESULTS**

Five Linuo specialists spent two intensive weeks at Heye's HiSKILLS Campus in Obernkirchen, engaging in an informative and collaborative experience with expert trainers. The outcome was tangible: strengthened confidence, sharp-

ened competence and measurable improvements in production performance. As Mr Cui Chengzhong, Vice President and General Manager of the Moulded Glass Division, emphasises: "The training gave our team the confidence to operate and maintain the equipment efficiently. Everything was explained clearly and we now feel fully prepared for daily production tasks. Since completing the training, we've seen a noticeable improvement in machine uptime and overall efficiency. The practical approach and hands-on exercises made a real difference." Indeed the measurable increase in machine uptime and overall efficiency underscores the direct link between structured technical training and operational excellence.

## **THE STRENGTH OF A SMART PARTNERSHIP**

Beyond immediate gains, the cooperation between Linuo and Heye highlights the long-term value of investing in people and technology simultaneously. When skilled operators meet high-performance equipment, production lines do not simply run - they operate at peak efficiency. The training strengthened the team's ability to make informed deci-



A strategic collaboration between HEYE and LINUO demonstrates how combining advanced equipment with structured, hands-on training drives measurable performance gains. Through the HiSKILLS Campus initiative, Linuo specialists have strengthened operational expertise - improving machine uptime, efficiency and long-term production reliability in pharmaceutical glass manufacturing.



sions on the shop floor, handle real-world scenarios with greater ease and leverage the equipment's

full potential. This combination of expertise and innovation establishes a durable foundation for continued growth, reliability and

## ABOUT HEYE INTERNATIONAL

Based at Obernkirchen, Germany, Heye International GmbH is one of the container glass industry's foremost suppliers of production and inspection technology, high performance equipment and production expertise. The company's mechanical engineering has set industry standards for more than six decades, significantly contributing to its customers' success. Heye's vision is to ensure highly cost-effective, sustainable and safe operation of glassworks worldwide and thus further strengthen the position of glass as the packaging material of the future. The company considers glass as the purest and most natural packaging on our planet. As such, Heye's actions are driven by experience, courage and passion as it seeks to make a positive impact upon the environment and health, fostering a sustainable future - in the company's own words: Today. Tomorrow. Together.

quality in pharmaceutical glass manufacturing. It is a partnership defined by continuous improvement, shared ambitions and a commitment to excellence - one that demonstrates how strategic collaboration can elevate not only individual companies, but the broader glass industry. ■

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