





## Si.Ste Trading Srl

Via Lega Lombarda 38 - 24040 Bonate Sopra (BG) - Italy - Tel.: +39-035-4947048

E-mail: info@sisteitaly.it • www.sisteitaly.it

## COMPANY DATA

## Contacts

**Simone Sala** - General Manager **Stefano Sala** - General Manager

## COMPANY PROFILE

**Si.Ste Trading srl** was founded in 1997 by Luigi Sala after a long experience in the glass sector first in S.I.V (Italian Glass Society) and later as commercial director of Bavelloni.

Luigi Sala started his own business as a distributor of accessories and consumables for glass processing in his own living room. After 27 years, the company is now made up of a team of eight people and a warehouse of almost a thousand square meters. Luigi Sala's sons, Simone and Stefano, then took over the business management.

Now they are the two managers of the company with different roles: Simone is in charge of sales in the Italian market and the administrative part of the company, Stefano in in charge of export and technical aspects of product development.

The company has a very specific sales focus, with a product range that aims to meet the needs of both small glaziers up to important glass industries, making greater use of the collaboration of dozens of distributors located all over the world at international scale.

Development and goals are those of increasing sales by searching for new areas and new markets and increase product ranges; which is why the company has invested so much in a new catalogue, ready for the 2025 with a lot of new products.

The fixed points of Si.Ste Trading always remain two and these are the driving factors of the company since its birth: quality of products and services. Working all over the world, Si.Ste Trading has decided to focus on the highest quality of products and in the timeliness of deliveries. The stock in the warehouse in recent years has been more than doubled to guarantee just in time delivery.

The products on which the company is focusing its efforts most are: polishing and diamond grinding tools, accessories for glass processing and lamination products. The latter is the sector with the greatest increase since the introduction of Evashine lamination eva to the market, of which Si.Ste Trading is the distributor for all Europe with its sister company GMT Bulgaria.

Evashine is very high quality product which is meeting the highest standards of glass lamination with EVA. Available in different sizes and formats, both extra clear transparent, white, black, milky white and jade white. The whole range is always available on stock for immediate shipments.





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