

### Company Data

#### CONTACTS

**FABIO PETRI - SALES MANAGER**

**SABRINA BARTALESI  
FINANCIAL MANAGER**

#### ANNUAL COMPANY TURNOVER

EUR 7 million

#### TURNOVER FROM GLASS

70%

#### SALES

**Domestic:** 60% - **International:** 40%

#### BANKS

Monte dei Paschi di Siena

Unicredit

Banca Intesa

#### OFFICE AREA

500 sq.m.

#### PLANT AREA

3,000 sq.m.

#### EMPLOYEES

30 < ---- > 40

#### COMPANY FOUNDED

1962

#### NOMINAL CAPITAL

EUR 119,000

Established in 1962, **Fonderie Bartalesi** is one of the leading producers of copper alloys for moulds used in the production of glass bottles and jars. The company focuses on both research and development to offer the highest quality products on the global market. It is also ISO 9001 certified.

**Fonderie Bartalesi** offers its customers:

- Over 40 years of experience in the glass market;

- New plants and machinery to enhance production and speed up delivery times;
- More than five tons of copper alloy, melted daily for the glass industry;
- Specialized production of bronze neck rings with and without Ni inserts;
- Three induction furnaces;
- Various types of copper alloys for the glass industry;
- Dimensional tests, chemical analyses, hardness tests and metallography;
- High-tech machinery and software to produce new models - improving casting precision while reducing delivery times;
- A special copper alloy designed, patented and tested for mould production, featuring excellent thermal conductivity, hardness, mould cleanliness and easy weldability.



collecting copper alloy and cast iron moulds and accessories for some time - equipped with the necessary permits for the corresponding codes as well as the necessary transport authorizations. Here the goal is to optimize service under a circular economy regime. In addition to enhancing economic returns by reintroducing scrap into the production cycle as raw material, the service aims to meet ESG criteria for the entire hollow glass supply chain over the coming years.

### Recent Developments:

- Production of cast iron to complement bronze - fully meeting customer demand and destined for the production of moulds and accessories for the hollow glass industry.
- Installation in the sand and resin department of a new sand mixing plant, with remote digital control and a 30 percent increase in hourly mixing capacity (output 10 t/h).
- A new circular economy service: **Fonderie Bartalesi** has been

### Product Range

- **BRONZE AND CAST IRON FOR MOULDS AND ACCESSORIES**



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