



BOVONE Srl

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COMPANY DATA

Contacts

Massimo Arata, Gianpiero Delucca,
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Sales Manager

Annual Group Turnover

EUR 18 million

Percentage of Turnover from glass (%)

95

Sales

Domestic (2%) / International (98%)

Quality Certifications

ISO 9001 - ISO 14000 - ISO 18000 - ISO 45001

Nominal Capital

EUR 1 million

Area

Offices 1,000 m² / Plants 12,000 m²

Number of Employees

110

Founding Year

1954

Registered Trademarks

Bovone

Parent and Sister Companies

BDT - Bovone Diamond Tools

Via Molare 23/C - 15076 Ovada (AL) - Italy
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<https://bovonediamond.com/en/glass-tools>

Planned Exhibitions 2025

China Glass - Beijing, China - 26 / 29 May
AUSFENEX - Benowa Queensland, Australia - 2 / 4 September
Vitrum - Milan, Italy - 16 / 19 September
Glassbuild America - Orlando, (FL) USA - 4 / 6 November
Glasstech Asia - Jakarta, Indonesia - 6 / 9 November

SALES NETWORK

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Innovation and Customization, Flexibility and Reliability, Performance, Quality and Process Speed are the characteristics of each Bovone product. Over 70 years of production at the highest levels, Bovone Group has established itself as an international leader in the supply of stand alone machines and full-line systems, accessories and tools for the second processing of glass and natural and synthetic stones.

The continuous analysis of the different and frenetic trends of each single application market originates the technological primacy of Bovone Group, which constantly studies new solutions that are able to provide clients with cutting-edge technologies for present and future challenges. In fact BRS, the Bovone robotic systems, born well in advance of the other players, expresses the trends of a market that is increasingly looking for automated solutions, to optimize resources without losing sight of workmanship quality. Highly technological solutions for application destinations mainly aimed at the construction, furniture and automotive sectors: the entire production takes place in the Ovada (AL) plants, which constitute an infrastructure of absolute excellence in the Italian and international industrial scene - all able to internally manage every step, from supply of the best raw materials to development and integration of management software, up to proposal of the most suitable tool, thanks to the synergy with its subsidiary BDT, Bovone Diamond Tools.

In addition to the Ovada headquarters, Bovone is present in the market with two direct branches, one in the United States dedicated to the North American market, the other in Brazil for coverage of South America, as well as a widespread network of distributors present throughout the world. An articulated and highly qualified system of technicians, supported by the almost unlimited availability of stock, provides an excellent after-sales assistance service, that responds promptly and competently in each geographical area. On the commercial side, the choices that are building this strategy are the result of a clear and defined vision of business objectives: starting from 2020, the new headquarters in the United States originates from this vision and is aimed at direct control of the market. The new General Manager who will lead the US office is called to consolidate the presence of the brand on such a strate-



gic market as that of the US which continues to show real interest in Made in Italy technology. The action plan involves the structuring of an excellent sales service – faster responses and more efficient sales support – and the development of new opportunities.

Anticipating market needs and facing high production standards are the drivers that guide production choices:

Bovone machines and systems combine high quality with process speed, the continuous innovative drive with a drastic reduction of downtime thanks to very high reliability.

There are three production reference areas at Bovone:

Machines

Stand alone machines for the treatment of glass sheets: grinders, bevellers and washing machines. The main aspect of this area is its high level of customization which, today, is a fundamental strategic plus: whether it's Bovone machines are designed to solve each and every production need. They provide perfect finishes for increasing production results thanks to their high speed, and combine the most advanced electronic applications with the construction strength and reliability guaranteed over time: an entry level machine or a more advanced model, Bovone is able to guarantee excellent performance.



Plants

Complete systems for mirror silvering and laminated glass lines are fully customizable and can be integrated according to clients' specific needs: with respect to standard configurations, all construction details are customized and calibrated to meet every specific need. Bovone systems ensure high performance both for large numbers and for those where high flexibility is required.

BRS – Bovone Robotic System

The Bovone Robotic System (BRS) is a highly advanced integrated robotic solution for flat glass processing that provides:

- High productivity
- Reduced operating costs
- Accuracy to the millimetre
- Constant quality of the finished product
- Production flexibility
- Complete customisation
- Increased operator safety

The slabs are handled by anthropomorphic robotic arms that feed the Bovone edging machines to automatically carry out the various edge processing stages.

The latest 7-axis layout of BRS includes an anthropomorphic robotic arm mounted on a linear track moving on 7 axes, a straight edging machine, two dedicated supports for slab storage, and can be integrated with the optional BVR vertical washing machine for a complete edging and washing process.