

MAZZAROPPI ENGINEERING makes gains at Glasstec 2022

Following various postponements prompted by the pandemic, the most important international event of the glass industry finally took place in September - ensuring that exhibitors and visitors from all over the world could marvel at the latest innovations of the glass industry as both advanced technologies and revolutionary machinery provoked attendee interest.

GLASS TOUGHENING SOLUTIONS

As for Mazzaroppi Engineering, its focus remained squarely upon revolutionising the classic concept of hardening furnaces - especially concerning energy costs. This enabled the company to demonstrate to visitors its new energy-saving approach, which is always what drives the company's design solutions.



Having been on the Glasstec exhibitors' roll for many years now while consistently maintaining its longstanding tradition as a company showcasing its working glass tempering machine, namely the Tp compact, MAZZAROPPI ENGINEERING was delighted to return to Düsseldorf for this year's trade show.



Mazzaroppi technicians toughened the glass throughout the event, showing the product's very high quality while garnering no small amount of amazement and disbelief in visitor reactions. This drew much attention from many potential customers, who hardly believed the system was even up and running. Here the public's astonishment is understandable, considering that the Tp Compact truly is a plant which revolutionises the 'legacy' concept of energy-intensive hardening furnaces. Indeed a classic hardening machine would have needed significantly more energy to be switched on and kept at temperature - with really

long waiting times for the thickness change in production.

A CAN-DO APPROACH TO INNOVATION

Here Mazzaroppi Engineering sought to challenge even the most sceptical visitors - demonstrating how it's possible within the field to harden with very little available energy. This proves that the Tp compact (like all Mazzaroppi machines) can be switched on and off daily - also zeroing in on the very long waiting times for thickness changes.

The product is designed for a specific business owner segment and was created

with their day-to-day needs in mind. Maintenance costs, too, are very low compared to the market average. To that end, Mazzaroppi chooses to invest in both material and design quality to ensure that only machines that require next to no maintenance get put on the market - an aspect that's particularly well-appreciated by the company's numerous German, Austrian and Swiss customers. Here the brand's safety and reliability translate into continuous production - with no surprises for the customer, who is thus limited to dealing with quality and production management alone.

GLASSTEC TAKEAWAYS

As to the event itself, Mazzaroppi Engineering enjoyed considerable success throughout, which proved to be a springboard not only for sales but also for networking with possible new agents, as well as establishing new business relationships with various employees and customers. Such was the Mazzaroppi team's approach to all stand visitors at Glasstec - articulated in the philosophy: 'Quality is about meeting the customer's needs and exceeding their expectations while continuing to improve.'



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