

FILTRAGLASS and DAKS-96: a win-win partnership

In consistently breaking new ground and exporting its systems to several different countries, Filtraglass has become an international market leader over the course of its long history. Today, the company's water filtration systems can be found in the Americas, Europe and Asia.

BRINGING ADDED VALUE

For DAKS-96, the decision to buy a Filtraglass purification machine was prompted

by various reasons. Above all, having a water treatment system in place would reduce water consumption considerably. Then the rate of production gets improved given that there's no need to stop the machine to change water - and pollution is diminished. The company places a high premium on using clean, good quality water in its handling machines which, in this way, last longer and with less frequent parts changes.

A recent system installation at DAKS-96 by FILTRAGLASS summons to mind the latter company's 15-year experience in manufacturing water filtration systems for a vast array of sector types, from automotive to the optics industry - including the transformation of flat glass in general.





Also, since the water is not changed, the consumption of coolant is reduced.

The specific option for a Filtraglass system underscores the preference at Daks-96 for an internationally-recognised brand that's backed by many years of experience. It was a choice for reliability and professionalism from the outset - both of which inspire a great deal of trust when making an investment decision. Here, as always with Filtraglass, the initial approach was to understand the needs at Daks-96 so as to offer customised advice on whichever system best-suited the company's characteristics. Another plus was a system that afforded Daks-96 a further possibility to advance one of its core values, which is to combat pollution.

SYSTEM ADVANTAGES

As for noteworthy, day-to-day differences experienced after purchasing the Filtraglass system, these included an obvious reduction in water bills and the quality of the final product also saw improvement. Since the first Filtraglass system was installed, the glass has displayed a transparent finish, leaving it completely clean and free of dust marks and debris. This reflects positively - both upon the quality of the product offered and on the image customers have of Filtraglass. Very importantly, too, productivity has improved given that there's no need to stop the



production line for maintenance work. As Filtraglass machines work constantly, Daks-96 can now offer still more - within the same time frame.

SHARED GOALS

The driving reason for repurchasing a Filtraglass system was the company's previous experience, which had been roundly positive. Averse to taking any unnecessary risks it decided to stick with Filtraglass, given that the two companies already knew each other's way of working. Indeed Daks-96 was already very satisfied with its purchase of the first system which,

following machine installation, had seen a productivity increase and a reduction in costs. These were both important to Daks-96, as was the environmental factor - considering the key priority today among all companies to commit to sustainability, which signalled a joint pleasure of having mutually-aligned values in this regard.

CONTINUED CUSTOMER ACCOMPANIMENT

In sum, the relationship between the two companies has remained positive from the outset. First, prior to machine purchase, with the

advice of Filtraglass - then during installation, which also went very smoothly. Finally, with the technical and after-sales service. Here the Filtraglass team has remained always available to resolve any queries or problems as they rise. Besides, being contactable through various means, including WhatsApp, the company has kept communication channels open and practical. At Filtraglass that's had Luis and his team conscientiously monitoring the smooth running of the machine - ever at hand to offer help when necessary. Of course, such an excellent relationship and after-sales

service constitutes only a plus to everything else the company offers.

Filtraglass SL

FILTRAGLASS
WATER TREATMENTS FOR GRINDING TECHNOLOGY

Carrer Riu Fluvià, 19, 17469,
Vilamallà, Girona - Spain
Tel.: 0034-972-505815
Fax: +34-972-505815
E-mail: info@filtraglass.com
www.filtraglass.com

daks
Glass & Glass Solutions

ul. Kiril Blagoev 13
1271 promishlena zona Iliyantsi
Sofia - BULGARIA
Tel.: +359 2 838 0458
E-mail: info@daks-96.com
www.daks-96.com