

# FUTRONIC supplies controls and servo technology to Taiwan

Taiwanese conglomerate TTL, the Taiwan Tobacco and Liquor Corporation (TTL), is modernising its glassworks. As part of the project, a major European plant and equipment manufacturer will supply a completely new IS machine. The machine control system and servo technology, on the other hand, will be provided by futronic. The new machine is scheduled for commissioning in September this year.

**F**utronic's most recent important order comes from the Taiwan Tobacco and Liquor Corporation (TTL), a state-owned conglomeration which unites some of the country's biggest breweries and distilleries under one roof. The company is currently modernising one of the two production lines in its glassworks.

The project centres around the hot and cold ends; amongst other things, the line's eight-section IS machine is to be completely replaced. The new glass machine will be built by a major European plant and equipment manufacturer, the leading Western supplier in the Asian world. Yet in spite of the fact that the firm's portfolio



**Hoping for a lighthouse effect throughout the Asian market: Murat Yolaçan, Sales Engineer at futronic (photo: Lisa Berger/futronic)**

includes machine controls and drives of their own, the end customer is insisting on futronic technology.

## COMPETITIVE EDGE OVER BIG PLAYER

"We're very proud to have succeeded in convincing the customer of our products and our expertise," says Murat Yolaçan, sales engineer at futronic and the man responsible for the project. futronic is well-connected in Asia, with many EPRO controls and other models from older generations still doing duty to the utmost satisfaction of their users. The two production lines at TTL have also worked with EPRO control systems until now. "We have an excellent reputation there," Yolaçan confirms with pride in his voice. "All the same,



**On its way to Taiwan: futronic's FMT24S control system, housed in a cabinet similar to this one (photo: futronic)**

## FUTRONIC

Futronic GmbH is one of the world's leading providers of complex automation solutions for plant and equipment manufacturers. The emphasis is on the container glass, tableware, bulk materials, beverage and handling & assembly industries. The company has grown considerably in recent years: a team of around 90 staff currently support some 1,000 installations worldwide in the glass producing industry alone. futronic was established in 1972 and is today a Jetter AG company. Its Managing Directors are Michael Preuss and Christian Benz.

it's not every day that we can gain a competitive edge over such big players in such an extensive refurbishment project."

### ALMOST THE ENTIRE FUTRONIC PORTFOLIO

The order comprises almost the entire futronic portfolio of control and drive systems for IS machines with up to 24 sections: the package's core items are a futronic FMT24S machine control system and an FDU24S servo drive. The drives for the servo take-outs (STO24S), 2-axis pushers (PDU24S) and servo inverts (SIU24S) will likewise be furnished by the control system specialist and housed in a total of five control cabinets. Last but not least, an FMT training module will double as a supply of spare parts.

### COMMISSIONING IN JANUARY 2022

Installation and commissioning are scheduled for January 2022. The plan is for several representatives from the customer's

organisation to travel to Tett nang in parallel for training at futronic, the pandemic permitting. The two parties have agreed not to disclose any details regarding the order volume.

### LIGHTHOUSE CONTRACT

Yolaçan is now hoping that the project will have a lighthouse effect throughout the Asian market: "There are an awful lot of glassworks that are due to be modernised in the next few years. This contract is a chance to show how our controls are ideal for controlling machines from different manufacturers." The 36 year-

old is confident "that our product portfolio will become very attractive for more and more potential customers as a result." ■

**futronic**  
automation

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