

LATTUADA shows its mettle at Vitrum 2023

In Milan recently, partner Nicola LATTUADA sat down with Glass Technology International to provide his updates on how the industry's drive towards 4.0 is influencing innovative technological strides within the company.

GTI: Nicola what can you tell us about your company's performance over 2022, particularly as compared to 2023?

Nicola Lattuada: What I can report is that we're delighted with the results we had in 2022, which was a great year for us. On that score our performance is shown by great order indices - not only in number terms but also respecting cohesion of the team. Moreover, looking at customer requests I

can say that we sold a good many automatic machines. So, besides a few persistent supply chain hiccoughs over 2022, overall we had a very successful year indeed. So far the trend over 2023 remains upbeat and we've already received machine orders to keep production well underway this year. So things continue to look good for us even if the sentiment had anticipated a general slowdown. To be sure, we haven't seen that

materialize yet, which is why 2023 is still looking good for us.

GTI: Can you comment on any current projects your company's taking forward respecting innovations or in terms of the latest technologies out there?

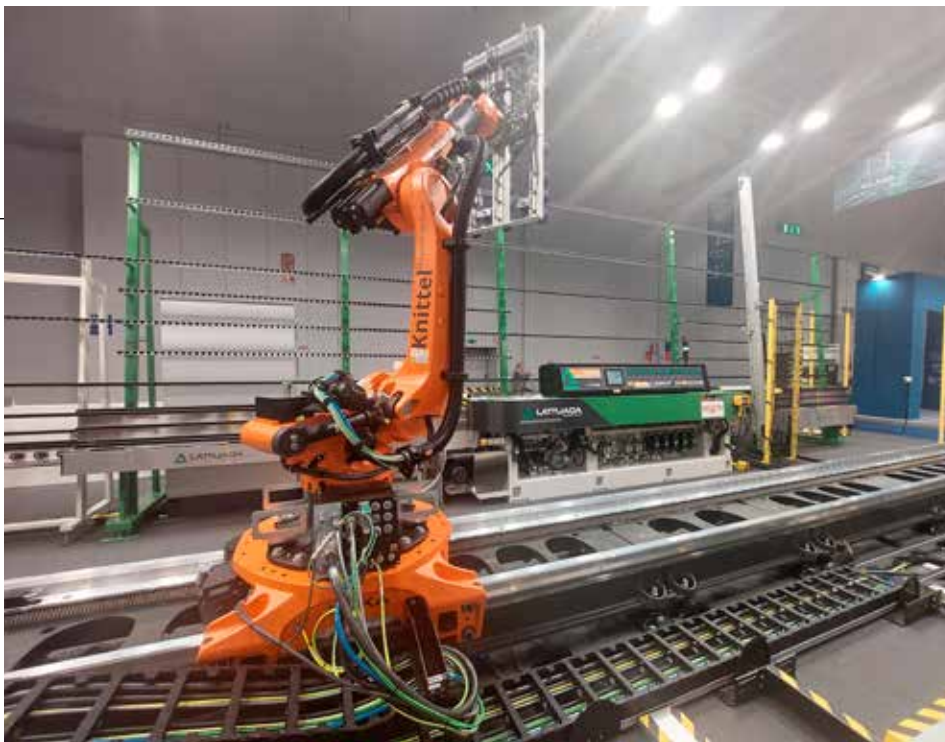
NL: Over 2022 we began changing some things, both inside and outside Lattuada. Regarding rebranding, we altered our claim in support of adding value because that more closely articulates both our core values and the company philosophy. What we know is that we certainly have high quality products that can truly offer added value to customers - not only respecting brand or image but in real terms. All that is backed up by the innovation we put

into our products. They're very specialized, which is why we continually invest in research and development - as well as product innovation. Here our focus is mainly upon machine automation. Indeed we were among the very first to introduce an automatic system for machine adjustment - also because customers nowadays are hard pressed to find operators who can work on the machine. As such, consistency and flexibility remain twin challenges daily.

GTI: You put your finger there on automation as if it were a key ingredient to mediating between consistency and flexibility. How does that inform where your products are going moving forward?

NL: At Lattuada we've developed an automatic system that can automatically straddle exactly the gap you mention. Typically you have





wheels and a KUKA robot running on an ultra-high-speed track which has a maximum speed of 2.35 m/s and is capable of loading, moving, rotating and unloading glass. Lattuada has solid, longstanding know-how in grinding and washing. We're well-aware of complexities within the glass business.

It's become more popular now to increase productivity whilst simultaneously decreasing errors in order to reduce time-to-market for customers - ever mindful, too, of safety of the workforce. Of course, none of these are irrelevant considerations and so we need to factor them in as well.

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+ADDING VALUE

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various operators working different shifts. But this way your quality remains consistent because the requisite customer specifications are effectively transferred to the machine - from loading the glass to taking care of setting up the parameters. All those features offer great advantages. They have Lattuada customers consistently satisfied -even delighted- with our products, especially in respect to automation. What we're showcasing here at Vitrum is a robotic line that's live and in operation. Developed in cooperation with Knittel Glass, it consists of a variable-angle grinding machine with 13

