

At Vitrum **FRATELLI PEZZA** shines anew with fresh solutions

In early September this year the editorial team of Glass Technology International spoke to Michela Pezza, President of FRATELLA PEZZA during Vitrum 2023 - all to get the latest about the company's glass processing machinery.

GTI: Can you describe how things have gone in 2023 as compared with 2022?

Michela Pezza: 2022 was an excellent year for our company. We consolidated existing relationships with important glass processing groups - which confirmed their trust in our company. Then 2023 marked a further growth year, both in terms of turnover and product range - which has been expanded. We worked hard to improve the features of our equipment: Industry 4.0, reduction of consumptions, simplifica-



tion of the programming procedures to reduce errors and consequently minimise processing waste - all matters about which people are becoming increasingly alert.

GTI: Can you comment on any innovations or latest technologies Fratelli Pezza is currently involved with or any related 'work in progress' projects?

MP: Certainly the most important innovation is our MistralApp, which is the only web application available on the market that allows for remote programming of the sandblaster - even while the machine is working. It allows the operator to create working programmes, store them in the memory, as well as recall and manage them at any time via PC or tablet. Here the main advantages are: reduction of programming times and processing errors, ease of use and graphic preview of the glass to be sandblasted. As for our glass marking systems, we've implemented the software to make them

compliant with industry 4.0 standards. Here we added some new features which can be useful for process monitoring and cost estimation. We've also completed our range of glass protective coatings. In addition to the anti-fingerprint and water-repellent protectors for sandblasted (MIX30PRO) and transparent glass (Ghostglaze) for manual application, we've developed a new product dedicated to float and extra-clear glass that's applicable with an automatic spraying machine. Sprayglaze is highly-appreciated by companies that have to process glass in large quantities - such as manufacturers of shower enclosures, windows, balustrades and refrigerators.

GTI: Going forward, how do you see things panning out for the sector over the years ahead?

MP: Of course, the latest geopolitical events may have had their impact on the business but, that said, it's very difficult to make any predictions. The situation is too complex and twisted. For sure the volatility of energy tariffs, the economic crisis that's currently hitting some of the main industrial countries as well as the termination of some main government incentives may all result in a slight drop in orders. Notwithstanding, we're experiencing a new trend in the industry, thanks to



the combining of different glass processing techniques for technical and decorative purposes. This affords us the opportunity not to just sell equipment but to also offer a solution - which sometimes leads to establishing synergies between supplier and customer or between different glass machinery manufacturers.

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