

Fuelling growth: **CUGHER's** worldwide business network



Established back in the 60s, screen printing technology specialist Cugher Glass has remained consistently committed to research and development. Today the company is a global supplier of cutting-

A specialist in screen printing technology, CUGHER GLASS is a global supplier of cutting-edge printing lines. Its emphasis is upon international markets, custom solutions and strong relationships with clients that range from large multinationals to smaller glassworks. Having also expanded into the solar industry, the company now seeks new global partners for further growth.



edge printing solutions. Since the 2000s, Cugher has focused predominantly upon the international market, which currently accounts for over 95 percent of its turnover. Offering Italian engineering, the company guarantees customized solutions, product reliability and customer assistance. Over the years, it has cultivated relationships across continents,

navigating diverse cultures and players. As such, Cugher's priority remains that of effectively managing global projects, which has driven the company to establish a robust sales network tailored to each market.

SERVICE OUTREACH

Today a skilled multilingual commercial department

that operates in-house is especially adept at handling complex situations - complementing its efforts internationally. While continually reinforcing the initiative, over time they've also invested in building a network of agents and distributors to serve every country.

Cugher recently partnered with IGE Glass Technologies as their official North Ameri-

can distributor, offering product lines, installation, technical services and spare parts. On the other side of the world, the Indian market is supported by Kunal Enterprise, expert solution provider for the screen printing industry, with automatic and semi-automatic printing machines. Strategic markets are also those to the southeast of the Mediterranean Sea. Indeed the Egyptian market is served by Medgenco International Trade, Turkey by Kalitech and the UEA by Glass Source; historical trusted partners with whom important screen-printing plants have been provided to major glass factories.

MARKET EXPANSION

Cugher Glass is progressively expanding its markets, having also entered the solar industry recently with panel production machinery. As such, the company's goal is to attract new customers while ensuring top-notch service and dedication for every project. To achieve this, it is currently conducting research to establish new partnerships worldwide.

Cugher Glass Srl



CUGHER
Plants and machinery customer oriented

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