

PNEUMOFOR: respect and passion for hollow glass



Thanks to PNEUMOFORE's supply, ever since the 80s, of both low and high pressure air compressors to the expanding glass industry in Italy -and vacuum pumps included- today the company marks its accompaniment of the full evolution of IS machines for the moulding of industrial hollow glass.

Having mostly manufactured narrow neck bottles over its proud trajectory, together with pharmaceutical and cosmetic glass, Pneumofore's added heritage of exploring global markets now sees its machines on five continents.

THE PNEUMOFORE SOLUTION

At many glassworks, demanding work circumstances prefer 'the Pneumofore solution' for ease of installation, minimal maintenance and long-term efficiency. Compared to current market offers, the company's machines offer a low total ownership cost. Here, growing energy costs and higher environmental awareness support the success of Pneumofore, which operates by a simple rule: 'energy cost is a multiple of investment cost.' With low running expenses and durability being so mandatory for glassworks, the purchase price of energy-intense equipment like air compressors has only a modest impact over a 20-year run.

THE IMPORTANCE OF MACHINE DESIGN

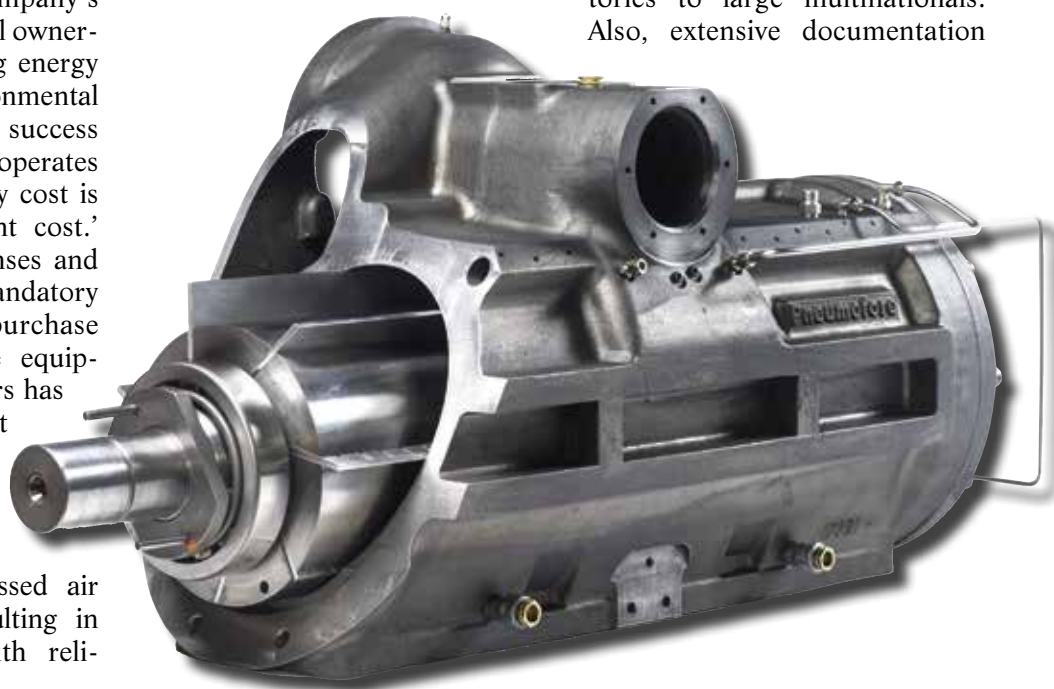
Any lack of compressed air halts production - resulting in costly down-times. With reli-

ability so prioritised, pneumatic energy must be always available to ensure ongoing production, which is no less essential than electricity, gas, water and cooling air. Here the design criteria and performance of Pneumofore air compressors and vacuum pumps are seen to match the existing needs of the hollow glass moulding industry. It also explains why, after decades and generations of its engineers visiting glass factories around the globe, Pneumofore has achieved extensive experience and competence. Some customers have had plants installed at high altitudes, with

thin air. Others have required connection to central control systems owing to, say, different protocols of communication or air-cooling within tropical countries. Indeed, as with all extreme conditions that warrant a tailored, solid, durable and efficient pneumatic machine, Pneumofore technology has sought to meet the challenge.

PUTTING THE CUSTOMER FIRST

Pneumofore seeks to conduct business efficiently, interacting in ten languages with a global customer base that ranges from small, private-owned glass factories to large multinationals. Also, extensive documentation





COMMEMORATING SUCCESS

In 2017 Italy's National Archaeological Museum of Florence hosted the 'Pretiosa Vitrea' exhibition. A dual initiative of both Pneumofore and the Sehen foundation, it had 'never-seen-before' glass artefacts from the Mediterranean area on display - some as old as three millennia. Documenting the event, a beautifully-illustrated book with photographs was subsequently published that's currently available from Pneumofore - now a keen admirer of glass after so many years of collaboration with the industry.

Driven by passion and respect for this noble material, the company's connections with glass are truly legion today - each sprung from a passion originating from the superb results obtained by Pneumofore machines at so many customer sites. To these the company adds its 'feel-good' contribution to a greener world via culture and history, rendered accessible and made visible to the public - and all in testimony to 'the magic of glass'. ■

ABOUT PNEUMOFORE

Founded in 1923, Pneumofore manufactures vacuum pumps and compressors for industrial applications worldwide. The company's compressors and vacuum pumps can be found worldwide - whenever customers require genuine reliability and constant performance over time. Leader in Rotary Vane technology, Pneumofore solutions focus upon efficiency, durability, minimal Life Cycle Cost and an elevated respect for the environment.

and online video testimonials in Germany, China and further afield all underscore the company's solid reputation respecting pneumatic requirements within glass factories - which also has customers returning when production expansions are planned.

For employees of the Swiss-born company based in Italy - which has compressors and pumps installed in the thousands within glass-works worldwide - it all signals a good reason to celebrate Pneumofore's long history of collaborative dedication to an ever more environmentally-friendly glass industry.



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