

Showcasing its unique designs, SAVERGLASS typically excels at wowing the industry with its glass bottle creations. This has the company catering to premium industries worldwide - all thanks to a manufacturing, customization and decoration excellence that ranks Saverglass among the preferred partners for both leading brands and major wine and spirits groups.





#### **GLOBAL FOOTPRINT**

Since the 1990s, Saverglass has expanded its reach internationally by establishing distribution subsidiaries and branch offices. Presently, it has a presence in all premium spirits and high-end wine production regions worldwide - including in France, the USA, the UK, Spain, Portugal, Mexico, Italy, Australia, New Zealand and South Africa.

### DISTINCTIVE POSITIONING IN THE MARKET

Saverglass operates from its headquarters at the Feuquières glassworks, a site with a rich tradition in Bresle Valley - a hub of French glassmaking since the 15th century. In 1985, under the leadership of Loïc Quentin de Gromard, the company adopted a hyper-specialisation strategy - enabling it to establish a strong position in the luxury bottle niche market. With its ability to accommodate small production runs, Saverglass became a pioneer in offering products that were non-existent in the 1980s - particularly within the spirits industry.

In 1991, Saverglass ventured into the decoration business at the Feuquières site, complementing its high-end service and



meeting the growing demand for sophisticated and customised solutions. This unique position in the glass industry encompasses expertise ranging from manufacturing to personalised and decorated glass.

Today Saverglass ranks as a leader in premium and superpremium bottle manufacturing. Leveraging its production capabilities and expertise, the company handles significant order volumes while catering to the specific needs of customers seeking special and short runs. As such -and with its technological prowess, exceptional service quality and creative capacity- Saverglass occupies a truly unique position in the market.

## A DIVERSE AND DISTINCTIVE PRODUCT RANGE

For over thirty years, Saverglass has been a key player in producing wine and spirits bottles that boast innovative shapes, exceptional colours, distinctive punt shapes, geometric shoulders, bodies and thick glass bases. By deviating from traditional glass packaging Saverglass has crafted an original and imaginative design tableau - very well-aligned with the demand for premium packaging in the wine and spirits industry.

With a comprehensive collection that encompasses over 250 lines, ranging from 5 cl to 6 litre, Saverglass offers the market an impressively wide product range. Every year the company introduces new shapes derived from extensive research conducted by its design department - showcasing its cross-category expertise in wines and spirits. Consequently Saverglass can provide excellent solutions for brands seeking differentiation, premiumization or added value during new product launches.

### ACHIEVING DESIGN DIFFERENTIATION

Saverglass understands that each project is unique - driven by its history, values, and brand positioning. As an outstanding partner for brands and design agencies, Saverglass specialises in creating stronger differentiation - leaving a lasting impact while ensuring optimum quality in developing new types of bottles or decanters. Collaborating closely with its customers, the Saverglass Group assists in designing shapes, selecting tints, personalising products with various finishes, etchings and decorations - all while











paying meticulous attention to the smallest details. Saverglass strives to employ the most suitable technical solutions and designs - ensuring the feasibility of each project while preserving the original essence of the product.

# DETAILED DECORATION: EMBRACING DAZZLING CREATIVITY

Differentiation, visual impact and innovative decoration solutions are all at the core of Saverglass' approach. By enhancing the form design with striking decoration, the company helps brands stand out and captivate minds. Saverglass harnesses its expertise in luxury decoration to reproduce both simple and complex graphics - pushing boundaries to create new and breathtaking combinations. The range of possibilities includes brilliant mirror effects, organic multi-colour screen printing combined with hot stamping, various Savercoat® effects (total, partial, or shaded) and a plethora of glossy, matte, opaque, translucent and night effects. These extraordinary solutions cater to the most creative projects - allowing brands to make a bold statement.

Since 2005, Saverglass has been among the leaders of organic decoration globally utilising only organic inks and glazes in its finishing processes - a commitment that keeps the company a step ahead of many competitors. The Organic Color Play® brand has become a powerful marketing tool for both Saverglass and its clients. The group remains committed to innovation, continuously developing new materials and processes - all to improve productivity, quality, differentiation and environmental excellence.

### INTRODUCING VIBRANT GLASS COLOURS

Saverglass has curated a range of unique shades under the Select Colors® brand. Initially centred around eight tints -Jade Green, Water Green, Yellow Green, Moka, Miel, Grey Smoke, Blue Moon, and Blue Ice- this process also enables the creation of custom tints.

# UNLEASHING NEW TACTILE AND VISUAL EFFECTS

Glass embodies a dual sensory reality - the tactile experi-

ence of touch and the emotional response it evokes. Saverglass has embarked on a journey to develop a fresh approach that constantly rejuvenates value creation - offering access to new and more nuanced sensory dimensions. Through such techniques as soft-touch, acidetching, sandblasting and the creation of various textures and grains, including silky, rough, or oily effects, as well as engraved





or embossed details, Saverglass heightens the sensory experience and enriches all senses.

### INNOVATION AS A MINDSET

Innovation is deeply ingrained in Saverglass' culture. With a view to continuously enhancing the quality of its products and services, the Saverglass Group has fostered a strong culture of innovation - constantly anticipating industry trends while delivering both innovative and functional solutions. This culture thrives under the guidance of a dedicated team of 50 research and development experts.

#### DECORATION: UNLEASHING LIMITLESS POSSIBILITIES

Saverglass has always prioritised high-quality decoration to

support even the most challenging projects. In 1991, the company established its first dedicated business unit for finishing - instantly propelling it among the protagonists of global innovation and success within its sector. Today, decoration stands as the Group's secondlargest business - employing 550 skilled professionals across three integrated finishing units and producing an impressive 110 million decorated pieces annually.

Saverglass offers an extensive range of techniques and expertise - providing a generous measure of solutions for its discerning clientele. These include screen printing with organic inks that are 100 percent recyclable, enamels or precious metals, coating using the patented Savercoat® process, acid-etching, sandblasting, hot stamping,

#### **HOLLOW GLASS**



metallization and such creative effects as the remarkable Art&Touch®. The company's repertoire also extends to the skillful integration of various accessories. These innovative and unique solutions with added value cater very ably to the demands of a discerning market.

### QUALITY: THE ESSENCE OF THE COMPANY

Saverglass has earned world-wide acclaim for its commitment to delivering excellence in products and services. However, the company understands that maintaining this reputation requires an unwavering dedication to improvement. Every day, Saverglass combines its relentless pursuit of excellence with a demand for continuous performance enhancement.

Early on, Saverglass made the decision to base its quality standards on the ISO 9001 certification - earning the distinction in 1993 as the first glassmaking company to achieve this milestone. The ISO 9001 standard encompasses the design, production, inspection and delivery of products - ensuring a con-

stant process that guarantees ongoing quality.

All of Saverglass' products are manufactured for the food industry and adhere to the Hazard Analysis Critical Control Point (HACCP) system. Furthermore, all the company's production sites in France are certified according to the ISO 14001 environmental management and ISO 22000 food safety standards.

### BUSINESS CONTINUITY MANAGEMENT

In its commitment to comprehensive management systems, Saverglass has obtained the 22301 Business Continuity Management certification. This distinction makes it the world's first glassmaker and glass decorator to receive this certification, underscoring its ability to deliver exceptional service to its customers even in the most exceptional circumstances.

### THE ART OF RECOGNIZING HIGH-QUALITY GLASS

The purity, clarity and transparency of glass are the defining characteristics of premium-quality craftsmanship. While silica,

sodium carbonate (soda) and calcium oxide (lime) constitute 95 percent of glass composition, the remaining five percent also play a crucial role - influencing its mechanical, chemical and visual attributes. Saverglass' expertise lies in enhancing the composition of glass - imbuing its products with unique qualities. The impeccable 'skin' of the glass, characterised by its brilliance, is achieved through the use of cutting-edge tools and equipment, meticulous monitoring of melting processes, rigorous maintenance programmes and the ability to fine-tune various procedures.



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