

# Baku Glass

## The Glass Industry Event for the Caucasus and Caspian Sea Region

# 2016

1 - 2 MARCH 2016  
BAKU, AZERBAIJAN

HOLIDAY INN  
HOTEL

• MANUFACTURING • PROCESSING • PRODUCTS • SERVICES



**FREE ENTRY FOR BUSINESS  
& PROFESSIONAL VISITORS**

**MEDIA PARTNERS:**

# WWW.GLASSONLINE.COM

**glassmachinery**  
world  
plants & accessories  
BI-MONTHLY INTERNATIONAL MAGAZINE FOR GLASS MANUFACTURING

**glassOnline**  
The World's Leading Glass Industry Website

**Glass-Technology  
International**  
THE LEADING MAGAZINE FOR THE INTERNATIONAL FLAT GLASS INDUSTRY

**ORGANIZER:**

**Q151** A151 Srl

**SALES OFFICE:**

**Smartenergy Srl**

Via Antonio Gramsci 57, 20032 Cormano, Milan (Italy) • Tel.: +39-02-66306866 • Fax: +39-02-66305510

**B**AKU GLASS 2016: for the first time, international experts, solution providers, product suppliers, professionals and decision makers from the glass manufacturing and processing industries of the Caucasus will have the chance to meet in the capital city of Azerbaijan for a two-day event exclusively dedicated to doing business and discussing the latest technical advances in the glass sector. As well as being the seat of government, Baku is the largest city on the Caspian Sea and stands at the heart of a vast region on the border between Europe and Asia with around 50 million people.



## Exhibitors Company profile - Suppliers of equipment and materials

### GLASS MANUFACTURING

- Raw materials for glass production
- Preparation of raw materials and batches
- Glass melting technology
- Forming for hollow glass
- Forming for flat glass
- Forming for fiber glass
- Equipment for glass tube production
- Equipment for glass fiber production
- Furnace, lehr, kiln technology
- Cold end technology for hollow glass
- Cold end technology for float glass, laminated glass, wired glass and other types of flat glass
- Pyrolytic coating systems for flat glass
- Coating technology for hollow glass
- Conveying, transport, packaging and warehouse technology
- Decorating equipment

### GLASS PROCESSING

- Cutting, breaking and snapping
- Drilling
- Edge and surface finishing
- Forming and bending
- Laser technology
- Coating
- Electronic display glass
- Insulation glass
- Safety glass
- Cleaning
- Auxiliary products
- Recycling
- Suppliers for the glass machinery industry
- Nanotechnology
- Artistic glass

### GLAZING & FENESTRATION

- Commercial Glass and Curtain Wall Products, Systems,
- Hardware & Related Components
- Equipment for Glass and Metal Fabrication
- Residential Glass Products, Systems, & Related Components

- Residential Window & Door Products, Systems, Hardware & Related Components
- Supplies (Abrasives, Cleaning Products, Lubricants) & Tools
- Equipment for Residential Window & Door Manufacturing
- Equipment for Commercial Fenestration, Glazing, Installation
- Software

### SOLAR & PHOTOVOLTAIC

- Solar glass
- Photovoltaic production
- Solar technology
- Building integrated photovoltaic (BiPV)

### TOOLS, CONSUMABLES, SPARE PARTS AND EQUIPMENT

- Glazing tools
- Cutting, grinding and drilling tools
- Handling tools, hand-guided
- Spare parts
- Protection devices
- Work clothing

- Lifting and working platforms
- Brackets for glass applications
- Adhesives
- Extrusion
- Consumables
- LED technology

### MONITORING AND CONTROL SYSTEMS

- Measurement and testing
- Sensing
- Computer systems
- Software and applications

### CONSULTANCY, ENGINEERING, SERVICES

- Laboratories
- Universities
- Test institutes
- Research institutes
- Architects & designers
- Project engineering
- Main contractors
- Associations and organisations
- Specialized media
- Trading companies

## Visitor Profile

The event will be free-to-attend for all business and professional visitors who will be registered on entry:

- ✓ Owner / Chairman
- ✓ Managing Director / CEO
- ✓ Plant / factory director
- ✓ Technical director
- ✓ Production director
- ✓ Purchase department
- ✓ Technicians / engineers
- ✓ Production department
- ✓ R&D department
- ✓ Test & inspection department
- ✓ Sales & marketing manager
- ✓ Finance and accounting manager
- ✓ IT department
- ✓ Logistics, handling and storage department
- ✓ Repair and maintenance department
- ✓ Education & training department

## Global marketing campaign

The organizers will provide a comprehensive marketing campaign spearheaded by **Glass Machinery Plants & Accessories**, **Glass-Technology International** and **Glassonline.com**, the world's leading business media for the glass industry:

- Extensive advertising campaign in the magazines
- Weekly news bulletin updates
- Announcements on [www.glassonline.com](http://www.glassonline.com) and on other international industry websites
- Personal invitations to leading players
- Social networking

## Partners





## THE GLASS INDUSTRY EVENT FOR THE CAUCASUS AND CASPIAN SEA REGION

### Azerbaijan

At the heart of the Caucasus and Caspian Sea Region area with 50 million inhabitants, resource and mineral rich Azerbaijan is a democratic republic of over 10 million people with a per-capita GDP of 12,500 US dollars. The Caspian Sea oil and gas fields are some of the largest in the world and the country also has significant deposits of precious metals, including gold and silver. In recent years Azerbaijan has experienced strong growth. In 2014 growth was 5%, while for the next three years (2015 -2017) it is forecast at between 3.6% and 5%.

### The Venue

Holiday Inn Baku is situated at the heart of the city's main business and leisure district, close to Port Baku Shopping and Entertainment Centre. Holiday Inn Baku features 223 guest rooms and suites with breathtaking views over the Caspian Sea and the bustling City of Baku. **BAKU GLASS 2016** will be held in the Grand Ballroom and Foyer which can accommodate up to 500 delegates and will also make use of the conference and meeting rooms on the same floor.



### Company presentations and Workshops

Dedicated conference room with AV and IT facilities are available for participants wishing to make company presentations in English or Russian to visitors and the press, including workshops.

### List of registered visitors available to all participating companies

Shortly after the event, all participants at **BAKU GLASS 2016** will receive the complete list of registered visitors (excel file) with their company data.

### Sponsorship opportunities

**BAKU GLASS 2016** offers a wide range of sponsorship opportunities to enhance company's presence: visitor lanyards and badges, newsletters, posters and banners, event catalogue, lunch/coffee areas, etc.

### Opportunities at a glance

- Business meetings with local professionals
- Speech at workshops and presentations
- Visitors data available to all participating companies
- Dedicated meeting rooms for private business meeting
- Promotion of the brand through sponsorship opportunities

### Contact us

LUCIANO MOLINA  
*Sales - International*

luciano.molina@glassonline.com

JESSICA GIULIETTI  
*Sales - International*

jessica.giulietti@glassonline.com

MAURIZIO LOZZA  
*Sales - Italy*

maurizio.lozza@glassonline.com

Ph.: +39 02 66306866 • Fax: +39 02 66305510 • [www.glassonline.com](http://www.glassonline.com)

## APPLICATION FORM - CAN BE COMPLETED ONLINE

### COMPANY DATA

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Country: \_\_\_\_\_

Tel.: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

VAT Number: \_\_\_\_\_

Tax Code: \_\_\_\_\_

### INVOICING ADDRESS - complete ONLY if different from the one above.

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Country: \_\_\_\_\_

Tel.: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

VAT Number: \_\_\_\_\_

Tax Code: \_\_\_\_\_

### PERSON TO CONTACT REGARDING THE EVENT - MANDATORY DATA

Name and Surname: \_\_\_\_\_ E-mail: \_\_\_\_\_

### CONTACT DESK

DESCRIPTION	QUANTITY	COST	SUBTOTAL
<input type="checkbox"/> CONTACT DESK/S	no. .... (max. 2)	1 <sup>st</sup> € 2.800/each 2 <sup>nd</sup> € 2.500/each	€ .....

Includes: area (approx. 3x2 mt), 1 desk (180 x 60 cm), 4 chairs, 2 roll-ups\* (85 x 210 cm), general lighting, name board. Each company will have 15 min. of a company presentation (optional), company profile both in English and Russian language within the Official Catalogue, dedicated page on the website with links to company website, registered visitor data. \* Roll-ups will be printed and supplied by the Organizers, exhibitors will supply the graphic files (deadline January 31<sup>st</sup>)

TOTAL € .....

**CLICK HERE TO ADD VAT  
(FOR ITALIAN COMPANIES ONLY)**

VAT 22% € .....

TOT+VAT € .....

### METHOD OF PAYMENT

**BANK TRANSFER: copy of the bank transfer, authorized and stamped by the bank, in favour of A151 S.r.l. • BANCA INTESA SAN PAOLO, Branch 353 - Corso Sempione, 65/A - 20149 MILANO (MI) Italy • IBAN: IT 43 N 0306901603100000067167 - SWIFT/BIC CODE: BCITITMM**  
Company address: **A151 srl** - Via Carlo Farini, 34 - 43121 Parma (PR) - Italy • Vat Number: 02769870342

**BALANCE (INCLUDING VAT FOR ITALIAN COMPANIES ONLY) BY 30/11/2015**

Following receipt of this contract and payment of the deposit, the organizers will send all technical-logistical documents regarding participation at the event.

**COMPLETE, STAMP, SIGN AND SEND BY E-MAIL TO EVENTS@GLASSONLINE.COM OR BY FAX TO +39 02 66305510**

Authorized Signatory - Name and Surname

Place and date

Company stamp

Signature of the above

## SPONSORSHIP OPPORTUNITIES

### COMPANY DATA

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Country: \_\_\_\_\_

Tel.: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

VAT Number: \_\_\_\_\_

Tax Code: \_\_\_\_\_

### SPONSORSHIP OPPORTUNITIES

**MAIN SPONSOR**

Includes: 15 min. company presentation in the workshop room, logo in a primary position on all communications regarding the event, on all posters and all printed invitations; 1 dedicated roll-up\* to be placed in the visitors registration area, banner on the homepage, company logo on all dedicated newsletters, company logo on the conference programme in the reception area, company logo on all scheduled ads, company logo on Glassonline.com and Glassindustry.net.

Exhibitors = € 2,400.00  
Non exhibitors = € 5,800.00

**BADGES & RIBBONS**

Company logo on all badges distributed for free to all participants at registration. Ribbons to be supplied by the sponsor.

Exhibitors only = € 1,800.00

**COFFEE BREAKS**

To take place in the exhibition area or foyer.  
2 dedicated roll-ups\*, company logo on all communications regarding the event and on all posters.

Exhibitors only = € 2,000.00/each  
 March 1<sup>st</sup> h.11.30  
 March 1<sup>st</sup> h.15.30  
 March 2<sup>nd</sup> h.11.30

**BANNER IN NEWSLETTERS**

Company header banner in the newsletters of Glassonline.com for 1 week (5 newsletters) or 2 weeks (10 newsletters).

Exhibitors only, 1 week = € 250.00  
 Exhibitors only, 2 weeks = € 450.00

\* Roll-ups will be printed and supplied by the Organizers, exhibitors will supply the graphic files (deadline January 31<sup>st</sup>)

### ADVERTISING

The Official Catalogue will be published in English and Russian inside **issue no. 1/2016** of the magazines **Glass Machinery Plants & Accessories** (hollow and special glass) and **Glass-Technology International** (flat and bent glass).

Please send me the rates for advertising in one of these issues.

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**TOTAL** € .....

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**VAT 22%** € .....

**TOT+VAT** € .....

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\_\_\_\_\_  
Authorized Signatory - Name and Surname

\_\_\_\_\_  
Place and date

\_\_\_\_\_  
Company stamp

\_\_\_\_\_  
Signature of the above