

# Thermoseal Group

HIGHEST  
PERFORMANCE  
WARM EDGE  
SPACERS ON SHOW  
AROUND  
THE WORLD

**T**hermoseal Group Limited is - Dedicated to Insulated Glass. It is the largest specialist insulated glass (IG) component manufacturer and distributor in the UK, supplying over 1,500 insulated glass components including the largest combined sales volume of spacer bar sold into the UK market. The Group also supplies a wide range of glass manufacturing machinery produced by its expert engineering team with the skills and facilities to design and build machinery tailor-made to customer requirements. With over 37 years of experience working in the window industry, the Group has recently invested in excess of GBP 5 million to turn its hand to large scale manufacturing



Thermoseal Group is continuing to be present at global trade events with its warm edge spacers — Thermobar and Thermoflex — with 2018 events already in the company's agenda. In this article the company takes us through these events and the developments it carried out in 2017.



of warm edge spacers (both flexible and rigid), as well as injection moulding bespoke fittings in-house. Decraled products and Perma Led adhesive lead strip is also manufactured in-house.

Thermoseal Group now has its own Innovation Centre dedicated to developing and testing high quality thermally efficient and IG manufacturer-focused products. It is the only UK IG component supplier with its own EN1279 testing facility.

## THERMOSEAL GROUP

As a member of the Glass and Glazing Federation (GGF) and Bundesverband Flachglas (BF), Thermoseal Group is dedicated to helping to improve standards and helping to shape the future of the insulated glass industry.

Dedicated UK teams provide a bespoke service from local depots nationwide. European sales are directed through the Group's European sales team, as well as a worldwide network of sales agents. Insulated Glass Components supplied by Thermoseal Group include: Spacer Bar and Accessories (Thermobar, Thermoflex and Thermix Warm Edge; Aluminium, and Steel); Gas fittings; Georgian Bar and Accessories; Molecular Sieve Desiccant; Decorative Lead, Bevels, Films and Accessories, as well as Sealants and Integrated Blinds (residential and commercial). Glass machinery includes: Gas filling machines, hot melt extruders, edge deletion machines, production lines and most other equipment for sealed unit manufacturing.

### GLOBAL PRESENCE AT TRADE SHOWS

The UK's leading manufacturer and distributor of two of the industry's highest performance warm edge spacers, Thermoseal Group, is continuing to push its Thermobar and Thermoflex spacer systems at exhibitions around the world. In 2017, Thermoseal Group exhibited at China Glass in Shanghai earlier in the year, and then at the Vitrum Exhibition in Milan during October. Both exhibitions were also attended in support of two of the Group's key distributors in the Chinese and Italian markets. The most recent shows the company took part in were Fenestration BAU in Shanghai, with its leading Global Partner and Chinese distributor, Liseac, followed by Glasstech Asia, Singapore.

Thermoseal Group's Head of Marketing and Communications, Samantha Hill,



tells us: "We now supply our products in 27 countries across five continents and have a multitude of product trials currently being carried out across the world. Exhibitions and our websites, including our multilingual satellite sites thermobar-warmedge.com and thermo-flexwarmedge.com, continue to be our biggest source of entry into new markets.

The contacts we have met at exhibitions who are now purchasing our products have also proven great referrals for new business. "We have already planned to attend several exhibitions in 2018, including the industry's leading International Exhibition, glasstec International Trade Fair on 23-26 October in Düsseldorf, Germany.

## DECRALÉD new website and future developments

Following the recent purchase of the DecraLed range of stock and assets we have re-launched the [www.decraled.co.uk](http://www.decraled.co.uk) website with a simple interim site to showcase the core decorative product ranges.

DECRA Led<sup>®</sup> adhesive lead strip and wide range of DECRA Glow<sup>®</sup> Films; DECRA Bevels<sup>®</sup>, as well as infused tiles and a multitude of decorative accessories are all part of the DecraLed range which has been manufactured to highest quality standards and developed with skills honed over 60 years in the industry before being further developed by our multiple award-winning business.

The Group's Sales Director Mark Hickox tells us: "Having taken over the DecraLed brand and full product ranges, we felt that the websites on offer didn't do them justice, so we have quickly launched a temporary site. This website is reflective of the design we are currently working on for a new comprehensive website which will fully showcase the entire range of decorative products we have on offer. It is also an online shop which will enable 24-hour purchasing worldwide. Look out for this in the early part of next year which should fall in line with our plans to expand the decorative range."

"Since the purchase of DecraLed, we have integrated its 2,000-plus product range into our extensive range of IG components on offer. We have also made significant investments in enhancing the decorative manufacturing machinery and now have our own state-of-the-art design studio in Wigan. This studio will enable us to produce bespoke designs for our customers to incorporate into their own insulated glass products. This is the first in our planned developments to strengthen the DecraLed brand and provide new and innovative solutions to customers' decorative requirements."

## GLASS AND GLAZING AWARDS

Thermoseal Group won the 'Amazon Growing Business Award - Export Champion of the Year'; the 'Wigan Business Award for Export', and the EEF Future Manufacturing Award for the North West Region for Export. On 21 April 2017, Thermoseal Group was awarded The Queen's Award for Enterprise – International Trade 2017.

The Group's latest award, The Derek Bonnard Award for Excellence, was presented by the UK Glass and Glazing Industry for Service to the Industry.

It was also a great achievement to be shortlisted for various other awards including: the G-Award for 'Training and Development Initiative of the Year'; the Wigan Business Award for Apprenticeship of the Year, the EEF National Future Manufacturing Award for Export and the Insider International Trade Award for Emerging Exporter.



## Thermoseal Group Ltd.

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