

ORORA

passionate about glass



Present in seven countries with over 6,700 team members and 54,000 shareholders, Orora delivers packaging solutions working side-by-side with its customers each and every day.

glass packaging solutions at its state-of-the-art glass facility, creating more than 950 million bottles a year for makers of beer, wine, cider, alcoholic ready-to-drink beverages, carbonated soft drinks and juice.

Equipped with a passionate

team of specialist glass engineers, the company offers fully customised glass bottle specifications and packing, also importing smaller volumes of custom-made bottles for customers requiring small quantities or unique designs.

Investing to deliver customer-led product solutions

Orora announced a strong operating result for the half year ended 31 December 2017, delivering double-digit underlying NPAT, EBIT and EPS growth.

Commenting on Orora's performance, Managing Director and CEO, Nigel Garrard, said: "Orora's track record of delivering strong and sustainable earnings growth has continued, driven in the first half by organic growth in the Group's core businesses and enhanced by the benefits now beginning to flow from recent acquisitions and capital investments to deliver customer led product solutions and improve productivity."

"Orora's strong cash conversion combined with the strength of its balance sheet, continues to provide the company with capacity to invest with discipline in innovation, capital projects and acquisition growth opportunities that deliver sustainable value creation for shareholders."

"Based on the success of recent organic investments, the current focus is to invest more to support organic growth and to bolster the capability to drive the integration of the Orora Visual acquisitions, while continuing to evaluate acquisition opportunities against Orora's strategic and financial hurdle rates."

"The Orora Global Innovation Initiative, established in 2015 with AUD 45 million earmarked for investment in innovation over three years, has now been fully committed, with investments made contributing to earnings growth across the group. As a result of the success of the Innovation Initiative, it will be increased by AUD 30 million to AUD 75 million, to continue the focus on bringing new, innovative customer led product solutions to life, whilst improving productivity in the plants," Garrard said.

Orora is an expert at crafting sophisticated, stand out glass bottles that build on the brand strategies of its customers. The company collaborates to discover how to best deliver on the promise of what is inside the bottles.

Orora produces high quality

GLASS BOTTLES – MAKING THE SEEMINGLY IMPOSSIBLE, POSSIBLE

With 30 standard bottle designs and six colours to choose from, Orora offers diverse and inspired choices from 375mL to 1.5L wine bottles. The company can also create completely customised bottle shapes of any form, size or design.

Beer bottles

We manufacture and import both custom and stock bottles for beer and cider. We produce both amber and green bottles and can also sleeve beer and cider bottles with our custom sleeving line.

Glass bottles for carbonated beverages

We offer a versatile range of imported standard beverage bottles and we often work with customers to develop a proprietary range.

DECORATING - EMBOSSING AND DEBOSSING TECHNIQUES

Creating a unique bottle is easy using our embossing and debossing capabilities. Bottles are brought to life through creative designs that can be applied to the neck, shoulder, label panel and base of any bottle.



Gawler glass facility expansion

Orora's AUD 42 million investment at its Gawler facility will increase glass bottle production capacity by 60 million bottles to a total of over one billion per year. The Gawler facility, which produces glass bottles for the Australian and New Zealand beverage industries, employs more than 340 people. The latest expansion created 26 new jobs.

The increase in production directly benefits the South Australian wine industry, which is enjoying a sustained period of growth fuelled by exports to key global markets.

Before this expansion, Orora had been forced to look to offshore bottle imports to keep up with demand.

According to a statement from the Government of South Australia, the expanded facility is expected to result in more than AUD 10 million a year being spent within the South Australian supply chain through raw materials, energy, maintenance and labour costs.

"Orora's Gawler facility is already one of the largest glass manufacturing facilities in the Southern Hemisphere and the AUD 42 million investment enables us to service the increased demand for high quality glass bottles," said Nigel Garrard, Orora's managing director and CEO.

"We worked closely with the South Australian government during the plant expansion and were pleased to receive their investment support as we completed the project on time and on budget," Garrard said.

Minister for Investment and Trade, Martin Hamilton-Smith, said: "What we have here is a multinational company investing significant dollars to grow its business in South Australia, which shows a great vote of confidence in the State's economy.

"Orora has shown a great commitment to South Australia by sourcing many of the materials to manufacture its bottles from local suppliers. Orora is also providing our wineries and beverage companies with access to an additional supply of SA-made bottles."

The Minister said this project exemplifies that South Australia's manufacturing sector "can deliver on a global scale and provide the efficiencies which international markets expect".

Orora has introduced a decorative glass bottle sleeving application at Gawler. In addition to the expansion of glass bottle forming capacity, Orora has introduced decorative glass bottle sleeving application at Gawler, to meet a growing customer demand to attractively package and label wine products, which increases on-shelf visibility and supports marketing and branding promotions.

"The expansion at Gawler represents one of Orora's largest capital investments in Australia and helps underpin the long-term future of our glass business," Garrard said.

"The investment reinforces Orora's commitment to be an innovative and customer-led provider of world-class packaging solutions."

SHRINK SLEEVE TECHNOLOGY

Our shrink sleeve decoration capabilities enhance and build on our existing glass bottle range by easily transforming any bottle into a powerful marketing tool. Introduced in July 2016, Orora's decorative shrink sleeve meets growing customer demand for high-impact packaging to support promotions.

ANTI-COUNTERFEIT TECHNOLOGY

With counterfeiting and product tampering on the rise, we work closely with our customers

to protect brand reputation and ensure consumer safety through sophisticated anti-counterfeit technology. Brand owners and consumers can easily identify fake products and this technology can be applied across large and small-scale promotions. ■

ORORA GLASS

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