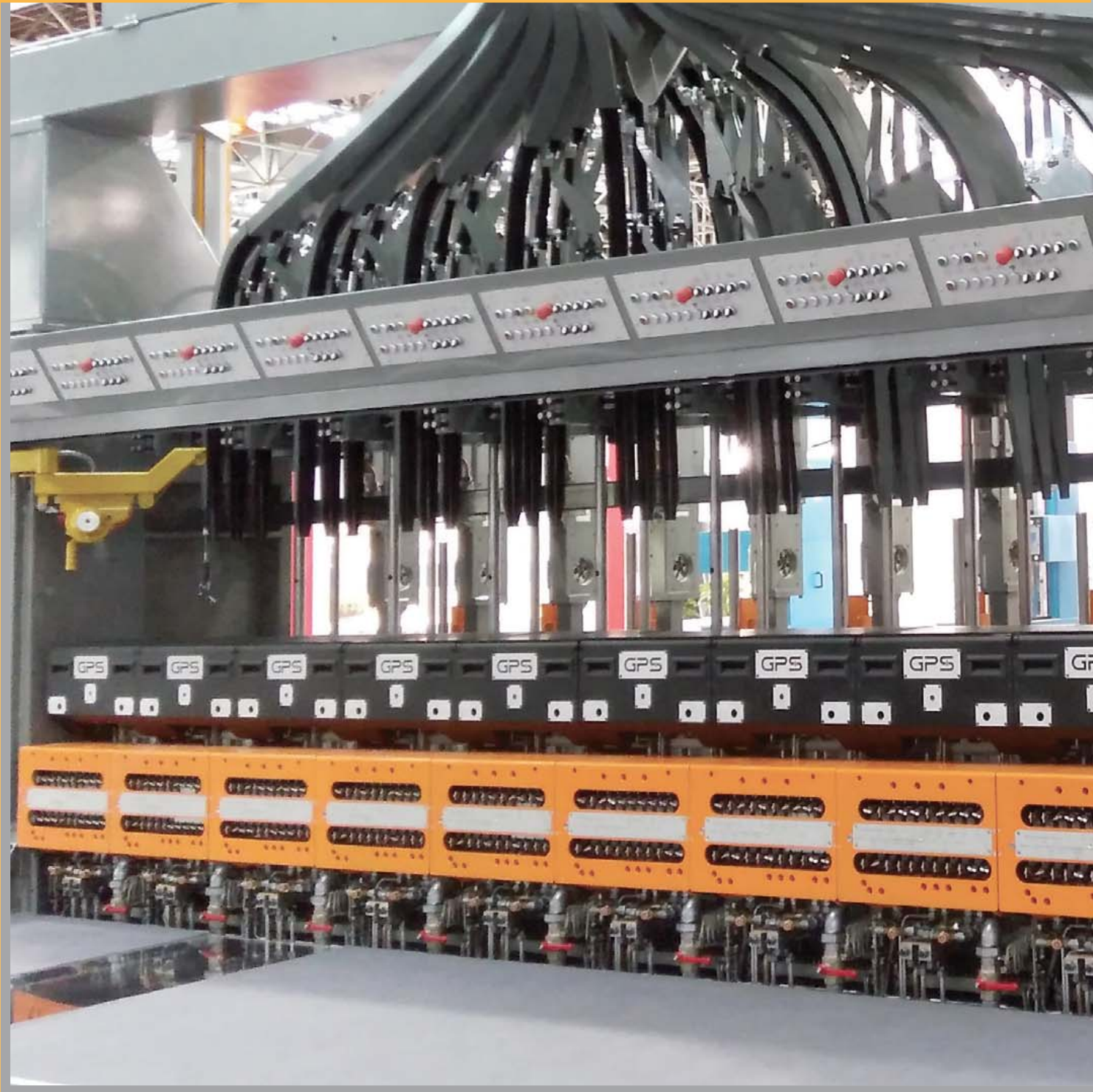


GPS

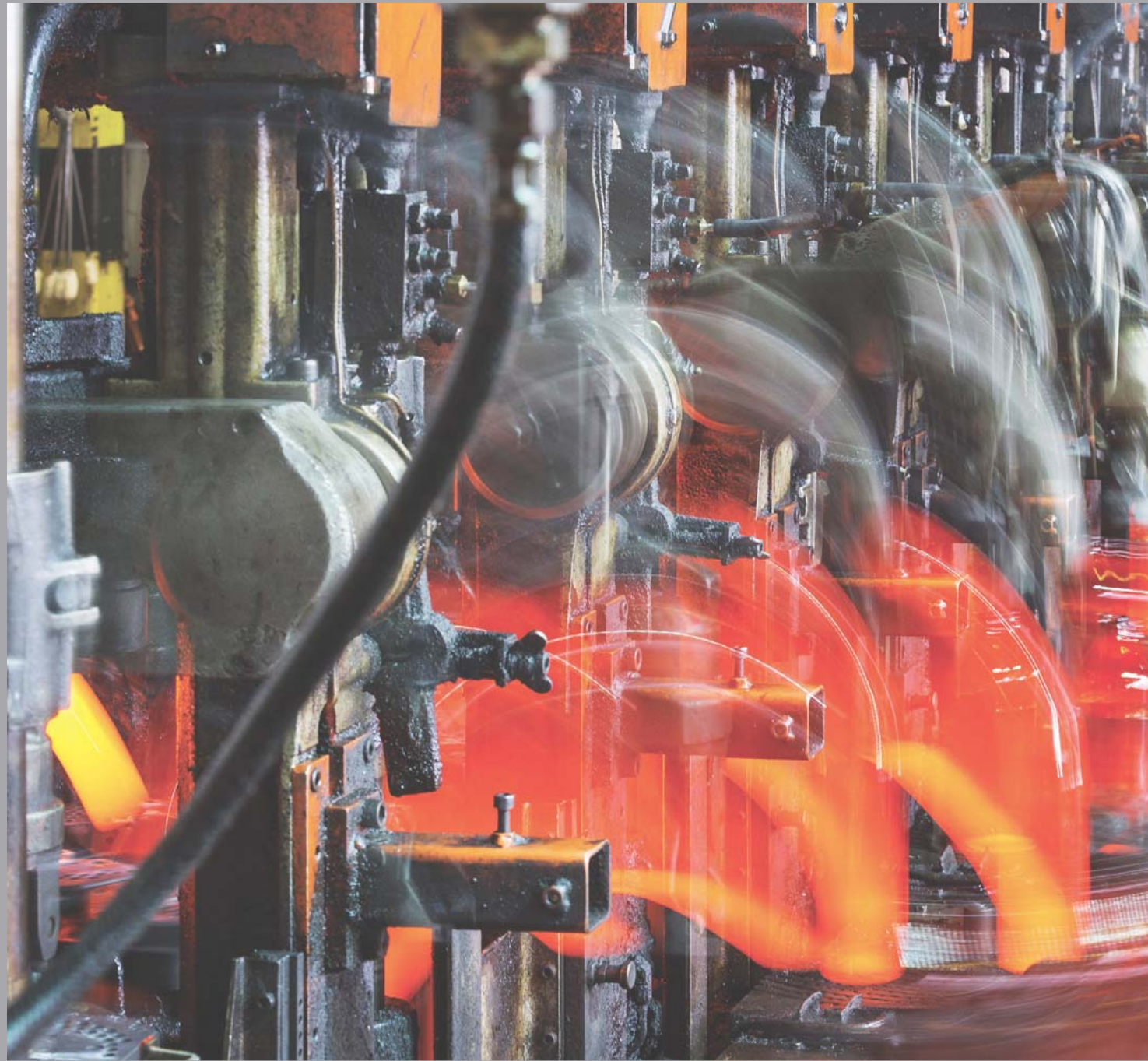
High demand for German-engineered IS machines

IS machines





Becoming independent in 2016 was the beginning of an important part of GPS' story, which the company speaks about in this article. With its IS machines in strong demand, the company takes us through the different requests, needs and demands of its clients, where innovation and expertise are key.



Rolf Themann
 Managing Director GPS

Demand for products made by German-based Glasproduktions-Service GmbH (GPS), a leading developer and supplier of IS machines for the container glass manufacturing industry, is higher than ever. Major global players are increasingly discovering

the advantages of this German expert's custom-manufactured solutions and full service philosophy. And that's no coincidence, because the company's independence in 2016 marked the beginning of an unprecedented success story. In year one GPS filed six new patents. One year later it was rewarded with lucrative orders and impressive growth in revenue. It recruited additional experts and secured

major contracts with customers in Asia, Europe and South America, taking the GPS success story forward into 2018. And the next chapter is already being written. Before the year is out GPS intends to launch a number of innovative and promising new developments. The IS machine expert's customers appreciate its sound expertise, customer centricity, full-service philosophy and innovative energy.



ROLF THEMANN

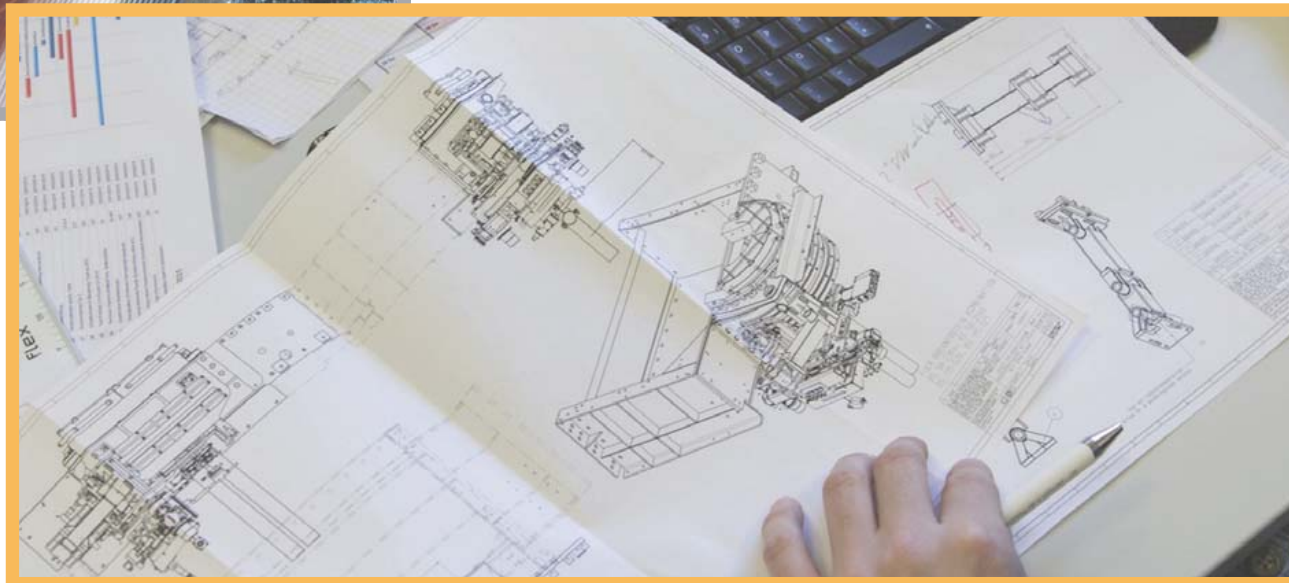
Managing Director GPS

"Every project that we implement gives us ideas on how we can improve the quality of our products and services. More importantly, we learn about what our customers need in their production operations and can respond accordingly. We often develop tailor made new solutions for a specific customer," said Rolf Themann, Managing Director GPS.

GPS MAKES IT POSSIBLE

Each and every container glass manufacturing enterprise has its own specific requirements and machine park. The GPS team is aware of this, which is why it plans every single stage of the production process meticulously with the customer – something that comes naturally to the former subsidiary of a major container glass manufacturer. GPS knows the industry inside out and is able to use this genuine insider knowledge to support its customers. The other factors of success are long-standing experience, practical know-how and extensive sector expertise.

Customers are placing major orders with GPS because they realise that these are valuable assets. The biggest coup to date has been a deal closed last autumn with Asian industry heavyweight BG Container Glass Company Limited (BGC) for GPS to equip its new Ratchaburi Glass Industry Company Limited factory with IS machines. The German IS machine experts will be supplying five hot-end IS machine lines to BGC and providing extended post-installation support. GPS is again demonstrating in this major project that it doesn't just pack up its tools and leave when the machines have been installed.



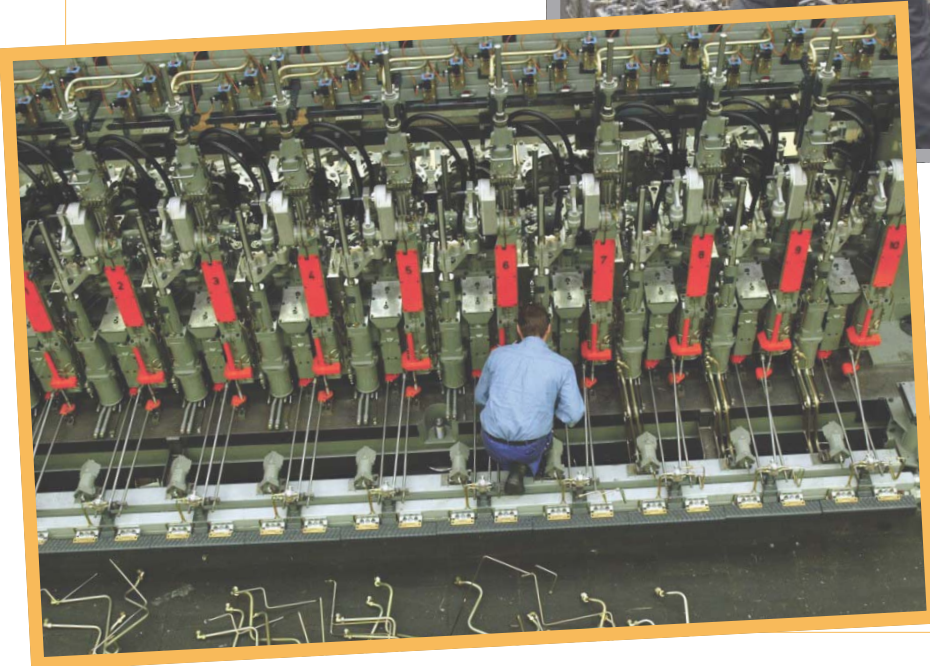
IS MACHINES

IS machines

It continues working with its partners as you would expect of a leading specialist like GPS.

BEST SERVICE, BEST PERFORMANCE

One of the reasons why customers around the globe choose GPS as their supplier, in addition to the excellent quality products, is the IS machine manufacturer's end-to-end life-cycle management for installed machines, parts and drive systems. It provides this service for both new IS machines and for machines that have been upgraded with GPS modules. GPS believes that the best solution should always offer the customer good value for money in conjunction with first-rate service! The full-service provider's extensive customer support programme extends from problem diagnosis to machine operator training. It has several full-time glassmaking specialists on its workforce providing a comprehensive after-sales service. They support customers once the machine has been put into operation and advise them on optimisations to maximise their productive potential. ■



GPS

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